

Brittany Milby

Executive Director of Operations, Regulatory Compliance



BACKGROUND

- More than nine years of prior experience in pharmaceutical marketing, communications, and event planning
- Extensive knowledge of Greenleaf's Independent Contractor Network

SPECIALTY

- Project management
- Operations

As Executive Director of Operations, Regulatory Compliance, Brittany Milby spearheads multiple operations, including the organization and management of the Greenleaf Independent Consultant Network. She serves as the direct point of contact for contracting, logistics, work product deliverables, and communications between Greenleaf's Independent Consultant Network and clients. Through her work, Brittany supports Greenleaf's commitment to serving clients' needs by providing access to a hand-selected network of technical specialists who partner with our strategic regulatory consultants to deliver comprehensive FDA regulatory support.

Brittany joined Greenleaf in 2010, first providing administrative support to the Medical Device Team and then transitioning to Director of Operations, Compliance, with responsibility for overseeing contract negotiations, time tracking, and client deliverables.

Previously, Brittany served as an Executive Pharmaceutical Sales Representative for GlaxoSmithKline (GSK), where she was responsible for developing and implementing strategic business plans to analyze territorial trends in order to grow market share more efficiently and effectively. Brittany organized and implemented several educational speaker series, dinner programs, and educational forums for specialists and primary care physicians in the Washington, DC market. Through the use of corporate and Food and Drug Administration approved sales aids and clinical studies, Brittany educated physicians, nurses, office staff, and pharmacists while maintaining selling structure integrity. Brittany remained a leading sales representative throughout her tenure at GSK.

Brittany graduated cum laude from The George Washington University in Washington, DC and received her Project Management Professional Certificate through the Georgetown University professional development program.